SHAPING TOMORROW'S LIVING

ANNUAL REPORT 2016



CONTENTS



SingaPlural 2016 Design Installation

- 3 Vision & Mission Who we are
- 4 President's Foreword
- 6 Furniture Industry in Singapore
- 11 SFIC Membership Clusters
- 14 2015 in Review: Expanding business locally & globally

- 16 2015 in Review: Capability Development (Design)
- 18 2015 in Review: Capability Development (Human Capital & Outreach)
- 20 2015 in Review: Voice of the Industry
- 22 SFIC Leadership
- 24 Functional Committees



SingaPlural 2016 Project X

VISION

To establish Singapore as a premier furniture hub that provides total solutions to the global market.

MISSION

Proactively identify and acquire key industry capabilities that strengthen Singapore's position as Asia's furniture hub.

Aggressively drive a spectrum of broad-based and targeted initiatives to meet industry needs.

Leverage on SFIC's resources, networks, and industry knowledge to be the Captain and Voice of the Industry.

WHO WE ARE

Singapore Furniture Industries Council was established in 1981 as the official representative body of Singapore's furniture industry. Its membership comprises furniture manufacturers, interior fit-out specialists, retailers, designers, as well as materials and equipment suppliers.

Currently, the Council represents 95% of established furniture manufacturers in Singapore, of whom 65% have subsidiary manufacturing plants in various countries across the region, including China, Indonesia, Malaysia, Myanmar, Thailand, and Vietnam.

Our primary role is to promote the interests of its members and of the Singapore furniture industry. For over 30 years, SFIC has helped its members to adapt to changes in the business environment by introducing trade, talent, design development and business innovation activities, as well as upgrading business capabilities.

Revolving around SFIC's 3i strategic framework; Improve + Innovate + Integrate, the Council's programmes aim to grow the local furniture industry and ultimately, to strengthen the 'Singapore brand' globally.

PRESIDENT'S FOREWORD



PRESIDENT'S FOREWORD

It is a great pleasure and privilege for me to present SFIC's annual report – as it marks its 35th anniversary!

This is a remarkable achievement – attesting to the success of the Council's strategies, which have contributed to its ability to stand the test of time.

The year has been positive for the Singapore furniture industry and SFIC. The industry achieved an overall market value of \$\$6.27 billion in 2015, up from \$\$6.22 billion the previous year despite softer global growth.

This is a testament to the resilience of the furniture industry and our sound strategies to help our companies grow and tap new opportunities.

Over the past year, we had helped numerous local companies gain greater exposure to the global market via exhibitions, conferences and overseas missions. A total of 60 Singapore-based companies took part in the annual International Furniture Fair Singapore/ ASEAN Furniture Show and The Décor Show. Another 38 firms participated in other international trade fairs organised in China, Dubai, Germany and Malaysia. In addition to this, we have stepped up efforts to engage the emerging markets in Southeast Asia such as embarking on mission trips to Myanmar. We have also initiated collaborations through memorandum of understanding (MOUs) with industry counterparts in Europe and Asia to foster information exchange and facilitate business partnerships in distribution or franchising of foreign brands to help members expand their global footprints.

Through the SFIC Institute, we have implemented special Place-and-Train Programmes to build a pipeline of skilled designers and creative craftsmen for the furniture industry. To date, we have trained 81 designers as well as 72 creative craftsmen and placed them with 87 furniture companies. SFIC Institute is also designated by the

Ministry of Manpower as one of the 'LED Multipliers' tasked to raise awareness and drive adoption of manpower-lean solutions among SMEs under the Lean Enterprise Development (LED) Scheme. Our mission is not just to better train the workforce but also groom young talents in various institutions, including the Singapore Polytechnic, Nanyang Polytechnic and Institute of Technical Education (ITE).

SingaPlural, the anchor event of the Singapore Design Week (SDW), has made major strides. It has evolved into an important international platform connecting design with various businesses. It showcases novel content and design concepts, laying the base for the formation of strong partnerships to drive product and business innovation. Such innovation is crucial for our SMEs and design firms to tap new opportunities in an increasingly competitive business environment.

Moving forward, I am happy to see the redevelopment plans for the Sungei Kadut Industrial Estate coming closer to fruition. JTC is unveiling plans to build an eight-storey Furniture Hub by early 2019 to offer furniture companies a seamless transition from land-based factories to high-rise spaces. SFIC's Furniture and Furnishings Experience Centre will also be housed within the Hub, to support an ecosystem covering the gamut from production, trade, design and training to foster closer collaboration and synergies among local companies.

Externally, we need to help our members embrace the digital wave and capitalize on opportunities to cater to smart living in Singapore and overseas.

Internally, we will need to ramp up our efforts to build up and inject higher levels of professionalism through accreditation schemes that will lay the foundation for our longer-term plans and efforts

SFIC too will need to change to position itself for a new dawn to stay relevant and thrive. The executive committee will continue to work with SFIC's management to plan for the future and ensure that we remain a leader in our field. An important part of planning for the future is leadership renewal. On that subject, we have made much effort to attract new talent to join us - to ensure our longer-term performance and strategic growth.

It has been a pleasure to have served as President of SFIC for the past four years, and to have worked with both fellow executive committee members and the SFIC management who are passionate and capable to drive progress for our industry. I would also like to thank our members, business associates, government agencies and media for their support in building SFIC to what it is today. We look forward to your continued support in the coming years.

Ernie Koh President Singapore Furniture Industries Council

The Singapore furniture and furnishings industry









- Manufacturers Designer
 Contract Supporti
- manufacturers
 Retailers

MARKET SHARE

6.27^B

(2015)







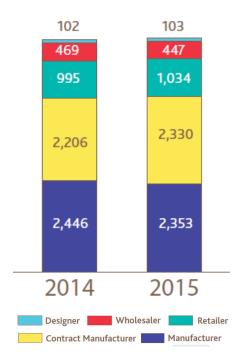
For the third year running, SFIC and SPRING Singapore commissioned BDO Consultants Pte. Ltd to conduct the 2014-15 Annual Industry Survey. By tracking market size, export figures and internationalisation trends, a better understanding of the industry is gained to help players target opportunities for growth and pinpoint trends and resources to tap onto.

Positive industry growth continues to unfold into 2015, hitting an annual market size of \$\$6.27 billion. This is a 1% growth, surpassing last year's more modest estimate of 0.5%. Although industry players have remained prudent when expressing future growth expectations due to global market conditions, the industry is expected to remain strong with a forecasted value of \$\$6.09 billion in 2016. Foreseeing the pace of slow growth provides players the opportunity to take the time to rethink their strategic development plans for upcoming years.

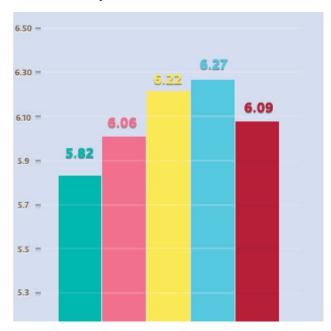
Industry Clusters

Amongst the various industry clusters, contract manufacturers, retailers and designers continued to grow, amidst the tough market conditions. Wholesalers and manufacturers, on the other hand, experienced a slight dip, mainly due to the slowdown in the global economy.

Market size breakdown by Industry Clusters (S\$ M)



Furniture Industry Market Size (SGD Billions)



Internationalisation Trends

Internationalisation has long been a crucial component in strategic development plans across Singapore businesses.

To help local businesses explore market opportunities overseas, SFIC and respective government agencies have actively sought to promote and facilitate the process of opening up overseas, offering assistance in a range of ways from financial aid to Singapore presence in overseas trade shows as well as our own homegrown International Furniture Fair Singapore and Nook Asia (formerly known as The Décor Show).

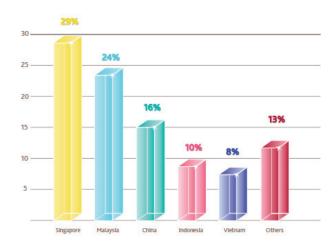
In terms of setting up overseas permanent business operations, Malaysia, Indonesia and China continued to be the top three choices, with South East Asia remaining highly attractive.

Permanent overseas business operations



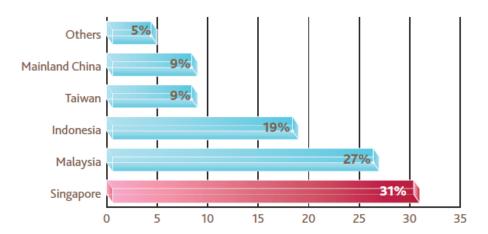
In terms of manufacturing facilities, these three countries together account for roughly 50% of all manufacturing sites based overseas.

Location of manufacturing facilities



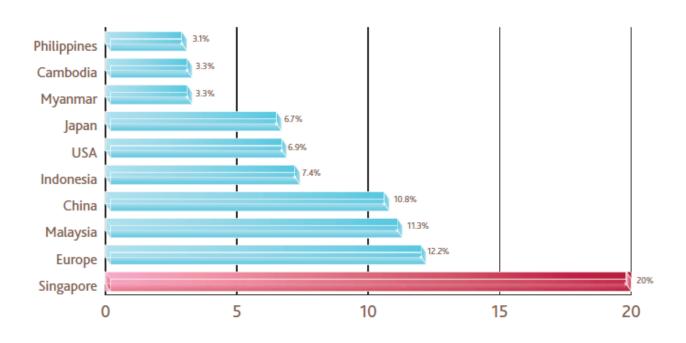
Alongside manufacturing facilities, the domestic scene remains a vital market as roughly a third of all furniture retail chains are situated in Singapore. Most players within the industry have expressed interest in expanding predominately within Asia, where growth opportunities continue to beckon.

Location of Retail Oulets



Undeviating from previous years, Singapore is to remain a crucial market in driving furniture sales. As local customers are expected to generate a fifth of all revenue for furniture companies, the domestic market should not be neglected or overlooked.

Expected Top Selling Markets in the Next 3 Years



Industry Transformation Initiatives, Going Forward

As the trend towards digitalization has crept through the lives of everyday consumers, furniture and furnishings businesses have to keep up with demands to provide faster, hassle free shopping experiences online.

Many traditional business models would have to keep up with the changing digital landscape. This presents vast opportunities for organisations, such as the revamping of internal processes to become more efficient, and creating new branding and marketing strategies to better reach customers around the world. However, this may also come with some risks businesses must be vigilant of.

Organisations must ensure proper training for employees to use new technologies and assess the readiness of the host country to embrace technological change if going overseas. Ultimately, each business is unique. It is imperative to find a way digitalisation can be integrated into the organisation to best fit its operational needs and stay relevant in today's ever changing digital marketplace.



Therefore, companies may look into shifting to a globally dispersed cloud-based business model to share information across boarders in real time.



However, employees must be properly trained to use new technology systems



Companies must also assess the readiness of the host country to embrace technological change.

are being outsourced.

SOURCE:
SINGAPORE FURNITURE INDUSTRY SURVEY 2016
COMMISSIONED BY SFIC & SUPPORTED BY SPRING SINGAPORE
RESEARCH PREPARED BY BDO CONSULTANTS PTE LTD

INDUSTRY OVERVIEW SFIC MEMBERSHIP CLUSTERS

Strong local enterprises are critical drivers for the Singapore furniture and furnishings industry.



INDUSTRY OVERVIEW SFIC MEMBERSHIP CLUSTERS



MANUFACTURERS



Koda

#precise workmanship #designintensive #sophistication #elegant #cost competitive



Star Furniture

#integrated retailer, manufacturer and exporter #seven product brands #long heritage #one-stop furniture and furnishings store #strong retail presence



Sam & Sara

#high quality home accessories and furniture #well-designed #timeless #traditional Indian craftsmanship #unorthodox materials

CONTRACT MANUFACTURERS



Sunray

#largest commercial fit-out specialists #quality interior components #capable resources #seamless supply chain



Roger&Sons

#second-generation carpenters #custommade furniture #Impeccable workmanship #high-quality solid woods #hassle-free made-to-order



Grandwork Interior

#multiple-award-winning custom interior fittings firm #clients from more 20 major countries #strong working relationships

INDUSTRY OVERVIEW SFIC MEMBERSHIP CLUSTERS

DESIGNERS



Nathan Yong Design

#sense of wonder #lightness of restraints #poetry of products #rigorous research #fit effortless into the user's life



Quirky Haus

#client-centric #boutique interior design firm #transforming ordinary spaces #customized spaces



NextofKin

#multi-disciplinary design consultancy #idea makers #cross pollinators #emotional connections #physical and experiential aspects

RETAILERS



Hipvan

#inspiring home #affordable designer furniture #online presence #quality of living #overseas expansion



Journey East

#teak wood #eco-friendly designer furniture #antique craftsmanship #prominent commercial spaces #personal touch



Danovel

#high quality home accessories and furniture #well-designed #timeless #traditional Indian craftsmanship #unorthodox materials

MATERIALS & EQUIPMENT SUPPLIERS



Admira

#decorative laminates #trendy designer focus #40 years experience #research and development #East meets West character



Ecospace

#green agenda #sustainable business practices #carbon emissions reduction strategies #green-supply chain implementation #energy and waterefficiency adaptations



Luxx Newhouse

#Asia's premier solid surface provider #20 years of specialist experience #Innovation #Design Centre #customisable solid surfaces

2015 IN REVIEW EXPANDING BUSINESS LOCALLY & GLOBALLY

Helping the industry grow in the international arena has always been an important perogative of SFIC.



2015 IN REVIEW EXPANDING BUSINESS LOCALLY & GLOBALLY



HELPING COMPANIES INTERNATIONALISE

55 local companies participated in overseas projects

More than

20,000

companies from over 90 countries leveraged on Singapore's position as a global trading hub during IFFS.

5,693 business leads generated

TRADE, DESIGN & INSPIRATION

A good example is the annual International Furniture Fair Singapore/ ASEAN Furniture Show (IFFS/AFS), along with co-located events. The Décor Show and furniPRO Asia. The 33rd edition in March 2016 had once again carved for itself a solid reputation as Asia's premier sourcing platform and design-led exhibition, attracting 423 international exhibitors and 20.343 buyers from over 90 countries to Singapore.

EXPANDING GLOBAL FOOTPRINT

With the support of
DesignSingapore Council and
International Enterprise (IE)
Singapore, the SFIC also led 38
companies to generate business
leads and network in international
trade exhibitions held in China,
Dubai, Germany and Malaysia.

In addition, 17 companies went on business missions to explore growing opportunities in Myanmar and Italy.

STRENGTHENING BUSINESS PARTNERSHIPS

To further strengthen Singapore and Italy business partnerships, the SFIC signed an MOU with Federmobili, the National Federation of Furniture Stores Confcommercio Enterprises for Italy, in May 2016. The two will encourage information exchange and facilitate business partnerships involving distribution or franchising of Italian brands, business matching and missions.





2015 IN REVIEW CAPABILITY DEVELOPMENT: DESIGN

"We have achieved many firsts for SingaPlural 2016 – a timely achievement as the Singapore design industry is on a cusp of profound growth."

Mr Mark Yong

SFIC Vice President and Chairman of SingaPlural



2015 IN REVIEW CAPABILITY DEVELOPMENT: DESIGN



28,000

OVER 100 designers

>20

local and global brands



SingaPlural

From a small in-city design event in 2012 that is a "companion piece" to the International Furniture Fair Singapore to a sizeable design festival with its own festival site, SingaPlural has certainly evolved very quickly over the five short years.

The 2016 edition brought a new level of design innovation to the industry, with many material players coming on board to showcase latest innovations and trends in materials through their collaborations with creatives. The festival also matched global brands such as 3M, Bolon, Hafary and LG HI-Macs to local designers, providing a creative platform for brands to reach out and widen their exposure.

SingaPlural is supported by DesignSingapore Council, International Enterprise (IE) Singapore, Singapore Tourism Board, SPRING Singapore and Singapore Workforce Development Agency. It is also the anchor event of the Singapore Design Week, which is organised by the DesignSingapore Council, a part of the Ministry of Communications and Information.

"Our involvement in SingaPlural through Project X has pushed new boundaries for us - in terms of product design innovation with LG HI-MACS solid surface materials and reaching out to the mass consumer market here in Singapore and overseas".

Jimmy Tong

President and Founder of Luxx Newhouse Group

Furniture Design **Award**

A storied design competition for over two decades, the Furniture Design Award has produced many high calibre designers of international standing such as Oki Sato - Nendo (Japan), Kenneth Cobonpue (Philippines), Jarrod Lim and Nathan Yong (Singapore).

A departure from previous years, age and background restrictions were removed for the 2016 edition, in order for designers of all levels to compete and be recognised on the same platform. The cash prize was also doubled from previous years, to S\$20,000.



Winning entry 'Sit' (Katarzyna Kempa) from Poland, a culmination of a year's research into human posture, brings home S\$20,000, and opportunity to exhibit at IFFS in 2017.

MOU with Design Institutions

Giving Singapore design another shot in the arm, SFIC signed its very first MOU with Seoul Design Foundation (SDF) to foster stronger collaboration across the two markets in the field of design.

Under the MOU, the two parties will boost innovation in design especially in furniture for "Smart Cities" in both Korea and Singapore. The MOU will also promote the overall creative design industry and develop design capabilities through design competitions and other cooperative activities through key events such as the Seoul Design Week and SingaPlural.

On the local front, MOUs were also being signed with design institutions such as Singapore Polytechnic, Nanyang Polytechnic and Raffles Design Institute.



2015 IN REVIEW CAPABILITY DEVELOPMENT: HUMAN CAPITAL & OUTREACH

"We will need to intensify skills development, to prepare our workforce to handle more sophisticated technology."

Mr Lee Yi Shyan

SFIC Honorary Advisor and Member of Parliament for East Coast GRC



2015 IN REVIEW CAPABILITY DEVELOPMENT: HUMAN CAPITAL & OUTREACH



The SFIC Institute turned FIVE this year. Since its incorporation in 2010, the Institute has been helping the Singapore's furniture industry develop its human capital through a holistic range of training programmes and initiatives.

To attract and retain talents within the industry, the Institute worked closely with various governmental agencies such as ezi, Singapore Workforce Development Agency and SPRING Singapore as well as partners to develop apprenticeship programmes for designers and creative craftsmen as well as training for existing and older workers in the areas of retail sales, administration and project coordination. The apprenticeship programmes, acting on a Place-and-Train model, enable

employers to find suitable candidates in this tight labour market.

In addition, the Institute has been training professionals in other fields as well as tertiary educational institutions such as Singapore Polytechnic, Institute of Technical Education (ITE) and Nanyang Polytechnic.

A series of part-time courses specialising in furniture-making for the public have also been developed. These condensed and fun-filled courses, which ranged between three to seven days, allow participants to have first-hand experience at making their own furniture. Some of the courses are approved by SkillsFuture Singapore, making it beneficial and affordable for Singaporeans to attend through higher funding support and SkillsFuture credits. Through these courses, the Institute hopes to attract more interests and talents into the trade.

The Institute has also recently been appointed as a 'LED Multiplier'. It is tasked with raising awareness and driving adoption of manpower-lean solutions amongst SMEs under the Ministry of Manpower's Lean Enterprise Development (LED) Scheme.

DEVELOPING INDUSTRY RELEVANT SKILLS FOR OUR WORKFORCE

28

WSQ courses with

1730

participants trained

72

creative craftsmen and

81

designers matched to

87 employers

Hosted

127

workshops/seminars with

3,695

participants trained

Organised **24**

vocational courses with

207

participants trained



Open dialogues, knowledge sharing and access to the right contacts make a difference in businesses. Working tirelessly to provide value, the SFIC brings together thought leaders from all relevant sectors to conduct seminars, facilitate SME business processes, address their concerns issues and recommend solutions. As a bridge between members and government, SFIC is able to provide timely updates to members on government policies and schemes, as well as assist members to tap on relevant government funding-

related matters.

For the industry to be relevant and sustainable, there has also to be awareness of opportunities and innovations that have the potential to become major market disruptors in the medium to the long-term future. If correctly positioned, companies may be able to leverage upon new developments to reach new heights.

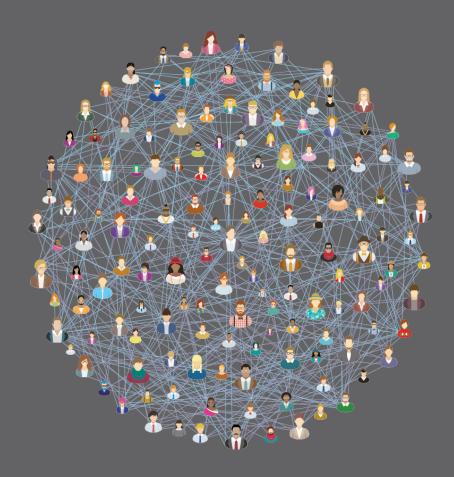
As many of the furniture and furnishings businesses have traditionally been



conservative, a significant amount of efforts have been placed to help more members capitalise on the multiple customer touch points lincluding brick and mortar stores, the internet, social media, mobile devices and other digital technologyl and ensure that these channels integrate with and complement one another. In short, we have to stay true to the three important pillars to sustainable growth: "Improve, integrate and innovate."

2015 IN REVIEW VOICE OF THE INDUSTRY

As an intermediary between government agencies and the industry, SFIC is an invaluable platform... for feedback and to engage the authorities.



2015 IN REVIEW VOICE OF THE INDUSTRY



SFIC serves over 300 members from various sectors of the furniture and furnishings industry, including furniture manufacturers, contract manufacturers, retailers, designers, as well as materials and equipment suppliers.

Acting as an intermediary between government agencies and the industry, SFIC is an invaluable platform for feedback collection for policymaking as well as a vehicle to engage the authorities on industry matters.

The Council represents the industry in the Association of Small and Medium Enterprises, DesignS, Singapore Business Federation, Singapore Association of Convention and Exhibition Organisers and Suppliers, Singapore Chinese Chamber of Commerce and Industry, Singapore Manufacturing Federation, as well as Specialists Trade Alliance of Singapore.

At the ASEAN level, SFIC represents Singapore in the ASEAN Furniture Industries Council. Creating opportunities for synergistic collaborations is also part of the Council's portfolio. Like-minded business owners and industry players seize the chance to participate in the various networking events such as the SFIC Lunar New Year Luncheon, the SFIC Golf Tournament, and SFIC Dinner & Dance. The relaxed environment fosters relationship building.







Golf Tournament 2015



CNY Luncheon 2016

SFIC LEADERSHIP



Lee Yi Shyan Honorary Advisor



Ernie Koh

SFIC President
Executive Director
Koda Ltd



Mark Yong
Vice President
Director
Ewins Pte Ltd



Steven Chew
Vice President
Executive Director
Sitra Holdings
(International)
Limited



Kenny Koh
Vice President
Group Managing Director
Star Furniture Pte Ltd



Tony Pang
Vice President
General Manager
V-Mark Woodcraft (S)
Pte Ltd



Jake Tan

Honorary Secretary
Executive Director
Admira Pte Ltd



Avelyn Teo
Assistant Honorary Secretary
Director
Benel Singapore Pte Ltd



Marcus Wong
Assistant Honorary Treasurer
Director
Danovel Pte Ltd



Phua Boon Huat
Honorary Treasurer
Director, Europe
HTL International
Holdings Ltd

SFIC LEADERSHIP



SFIC PRESIDENTS 1981-2016

From left to right/top to bottom

Wong Liang Han 1981/1984 Kesavan Choo 1985/1986 Tony Lin 1987/1990 James Koh 1991/1994 & 2003/2006 Choo Yong Fee 1995/1998 Bert Choong 1999/2002 Andrew Ng 2007/2010 James Goh 2011/2012 Ernie Koh 2013-2016

EXECUTIVE COMMITEE MEMBERS

From left to right/top to bottom

Sim Kah Choon
Abitex Designs (S) Pte Ltd
Alison Kwok
Cathay Interiors Pte Ltd
Jeffrey Yong
Eurosa Furniture Co (Pte) Ltd
Neo Sia Meng
Guah Soon Chow
Getz Bros & Co (S) Pte Ltd
(Till October 2015)
Singapore Furniture Industries Council
(From October 2015)

Jerry TanJaco Singapore Pte LtdJoshua KohRichin Furniture Decor Pte Ltd

CO-OPT MEMBERS

From left to right

Choo Yong Fee Cheng Meng Furniture Group Pte Ltd
Tony Lin Eurosa Furniture Co. Pte Ltd
James Koh Koda Ltd
James Goh Lorenzo International Limited
Andrew Ng Lorenzo International Limited
(Till September 2015)
Singapore Furniture Industries

Council (From September 2015)

Bert Choong Singapore Furniture Industries Council
Gan Shee Wen Koda Ltd

Kaden Choa Excel Hardware Pte Ltd

FINANCE

ADVISORY COMMITTEE

Chairman Ernie Koh Koda Ltd

Committee Choo Yong Fee Cheng Meng Furniture

Members Group (Pte) Ltd

Members Group (Pte) Ltd.

Phua Boon Huat HTL International Holdings Ltd.

James Koh Koda Ltd

Andrew Ng Lorenzo International Limited (Till September 2015)

Singapore Furniture Industries Council

(From September 2015)

FINANCE COMMITTEE

Chairman Phua Boon Huat HTL International Holdings Ltd

CommitteeJake TanAdmira Pte LtdMembersMarcus WongDanovel Pte Ltd

Mark Yong Ewins Pte Ltd

Joshua Koh Richin Furniture Decor Pte Ltd

SFIC TRUSTEES

Mr James Koh Koda Ltd
Mr Choo Yong Fee Cheng Meng Furniture Group (Pte) Ltd
Mr Bert Choong Singapore Furniture
Industries Council
Mr Andrew Ng Singapore Furniture

Industries Council

LEAD PROGRAMME

Chairman Ernie Koh Koda Ltd

Committee Mark Yong Ewins Pte Ltd

Members Phua Boon Huat HTL International Holdings Ltd

Kenny Koh Star Furniture Pte Ltd Steven Chew Sitra Holdings (International) Ltd

Tony Pang V-Mark Woodcraft (S) Pte Ltd

INDUSTRY DEVELOPMENT PROGRAMMES

INTERNATIONAL MARKETING DEVELOPMENT

Chairman Steven Chew Sitra Holdings (International) Ltd

Vice-Chairman Phua Boon Huat HTL International Holdings Ltd

Committee Jake Tan Admira Pte Ltd

 Members
 Mark Yong
 Ewins Pte Ltd

 Jeffrey Yong
 Eurosa Furniture Co (Pte) Ltd

Gan Shee Wen Koda Ltd

Kenny Koh Star Furniture Pte Ltd

CHINA OPERATIONS ADVISORY PANEL

 Chairman
 Phua Boon Huat
 HTL International Holdings Ltd

 Panel Member
 Gan Shee Wen
 Koda Ltd

 Advisor
 Tony Lin
 Eurosa Furniture Co (Pte) Ltd

GREEN AND STANDARDS COMMITTEE

ChairmanSteven ChewSitra Holdings (International) LtdVice-ChairmanAvelyn TeoBenel Singapore Pte Ltd

Committee Jake Tan Admira Pte Ltd

Members Alison Kwok Cathay Interiors Pte Ltd

Marcus Wong

Danovel Pte Ltd

Neo Sia Meng

Four Star Industries Pte Ltd

Gan Shee Wen Koda Ltd

Advisors Choo Yong Fee Cheng Meng Furniture

Group Pte Ltd

Michael Ian Buckley Turnstone Communications

(Pte) Ltd

DESIGN DEVELOPMENT

 Chairman
 Mark Yong
 Ewins Pte Ltd

 Vice-Chairman
 Ernie Koh
 Koda Ltd

Panel Members Julian Koh Commune

Yap Kim Ming Creativeans
Patrick Chia d.lab (or Design Incubation

Centre (NUS))

Consultants Pte Ltd

George Soo FLIQ
Nathan Yong Grafunkt
Kenny Hong 11H Pte Ltd
Jarrod Lim Jarrod Lim Design
Andrew Loh Andrew Loh Design
Rodney Loh
David Tham Studionorm Design

FUNCTIONAL COMMITTEES

E-COMMERCE STEERING COMMITTEE

 Chairman
 Neo Sia Meng
 Four Star Industries Pte Ltd

 Committee
 Avelyn Teo
 Benel Singapore Pte Ltd

 Members
 Kaden Choa
 Excel Hardware Pte Ltd

 Marcus Wong
 Danovel Pte Ltd

 Gan Shee Wen
 Koda Ltd

 Emily Sim
 NS Trading Pte Ltd

YOUTH FURNITURE COMMITTEE

Jake Tan Chairman Admira Pte Ltd Marcus Wong Vice-Chairman Danovel Pte Ltd Committee Avelyn Teo Benel Singapore Pte Ltd Members Gan Shee Wen Koda Ltd Joshua Koh Richin Furniture Décor Pte Ltd Advisor Ernie Koh Koda I td

SINGAPLURAL ORGANISING COMMITTEE

Chairman Mark Yong Ewins Pte Ltd Committee Phua Boon Huat HTL International Holdings Ltd Members Steven Chew Sitra Holdings (International) Ltd Kenny Koh Star Furniture Pte Ltd Tony Pang V-Mark Woodcraft (S) Pte Ltd Advisors Ernie Koh Koda Ltd Simon Ona Kingsmen Projects Pte Ltd Bert Choong Singapore Furniture Industries

Council (From August 2015)

GOLF TOURNAMENT ORGANISING COMMITTEE

Sim Kah Choon Chairman Abitex Designs (S) Pte Ltd Committee Quah Soon Chow Getz Bros & Co (S) Pte Ltd (Till October 2015) Singapore Furniture Industries Council (From October 2015) **Members** Joshua Koh Richin Furniture Decor Pte Ltd **Advisors** James Goh Lorenzo International Limited Andrew Ng Lorenzo International Limited (Till September 2015) Singapore Furniture Industries Council (From September 2015)

LOCAL ENTERPRISE DEVELOPMENT

Chairman Tony Pang V-Mark Woodcraft (S) Pte Ltd Vice-Chairman Marcus Wong Danovel Pte Ltd Committee Jake Tan Admira Pte Ltd Members Avelyn Teo Benel Singapore Pte Ltd Alison Kwok Cathay Interiors Pte Ltd Mark Yong Ewins Pte Ltd Joshua Koh Richin Furniture Décor Pte Ltd Kenny Koh Star Furniture Pte Ltd Advisor Neo Sia Meng Four Star Industries Pte Ltd

GROUP RETAILING / INTERNATIONAL FURNITURE CENTRE

ChairmanKenny KohStar Funiture Pte LtdCommitteeSim Kah ChoonAbitex Designs (S) Pte LtdMembersMarcus WongDanovel Pte LtdNeo Sia MengFour Star Industries Pte Ltd

MEMBERSHIP SERVICES & NETWORKING EVENTS COMMITTEE

Chairman Jake Tan Admira Pte Ltd Vice-Chairman Avelyn Teo Benel Singapore Pte Ltd Committee Sim Kah Choon Abitex Design (S) Pte Ltd Members Neo Sia Meng Four Star Industries Pte Ltd Joshua Koh Richin Furniture Décor Pte Ltd Advisor Tony Pang V-Mark Woodcraft (S) Pte Ltd

PROJECT FURNITURE HUB - SUNGEI KADUT REDEVELOPMENT

Chairman Kenny Koh Star Funiture Pte Ltd Committee Jake Tan Admira Pte Ltd Members Neo Sia Meng Four Star Industries Pte Ltd Steven Chew Sitra Holdings (International) Ltd Ewins Pte Ltd Mark Yong Tony Pang V-Mark Woodcraft (S) Pte Ltd James Koh Advisors Koda I td James Goh Lorenzo International Limited Andrew Ng Lorenzo International Limited (Till September 2015) Singapore Furniture Industries Council (From September 2015) Bert Choona Singapore Furniture Industries Council

Alternate

CORPORATE COMMUNICATIONS

Chairman Mark Yong Ewins Pte Ltd Vice-Chairman Jake Tan Admira Pte Ltd Committee Avelyn Teo Benel Singapore Pte Ltd Members Marcus Wong Danovel Pte Ltd Neo Sia Meng Four Star Industries Pte Ltd Phua Boon Huat HTL International Holdings Ltd Ernie Koh Koda Ltd Steven Chew Sitra Holdings (International) Ltd

Tony Pang V-Mark Woodcraft (S) Pte Ltd

Star Furniture Pte Ltd

Directors

Jerry Tan

Jaco Singapore Pte Ltd

(From July 2015)

Gan Shee Wen

Koda Ltd

(From July 2015)

Phua Boon Huat

James Goh Lorenzo International Limited
(Till July 2015)

Shermaine Ong Singapore Furniture Industries
Council (From July 2015)

V-Mark Woodcraft (S) Pte Ltd (Till July 2015)

HTL International Holdings Ltd

SFIC REPRESENTATION IN SUBSIDIARY

Kenny Koh

COMPANIES

IFFS PTE LTD BOARD OF DIRECTORS

Chairman Ernie Koh Koda Ltd

Board Members Phua Boon Huat HTL International Holdings Ltd (From July 2015)

Jerry Tan Jaco Singapore Pte Ltd (Till July 2015)

James Koh Koda Ltd

Andrew Ng Lorenzo International Limited
(Till July 2015)

Bert Choong Singapore Furniture

Industries Council
Kenny Koh Star Furniture Pte Ltd
(From July 2015)

SHOW ADVISORY PANEL (SAP)

Tony Pang

Chairman Phua Boon Huat HTL International Holdings Ltd

EXHIBITORSHIP/VISITORSHIP SUB-COMMITTEE:

 Chairman
 Phua Boon Huat
 HTL International Holdings Ltd

Vice-Chairman Gan Shee Wen Koda Ltd

 Committee
 Jeffrey Yong
 Eurosa Furniture (Co) Pte Ltd

 Members
 Jerry Tan
 Jaco Singapore Pte Ltd

Steven Chew Sitra Holdings (International) Ltd Kenny Koh Star Furniture Pte Ltd

A&P AND EBN SUB-COMMITTEE

CommitteeSim Kah ChoonAbitex Design (S) Pte LtdMembersJake TanAdmira Pte LtdAvelyn TeoBenel Singapore Pte Ltd

OPERATIONS SUB-COMMITTEE

Chairman Jake Tan Admira Pte Ltd

Advisor Tony Pang V-Mark Woodcraft (S) Pte Ltd

 Ex-official
 Ernie Koh
 Koda Ltd

 Members
 James Koh
 Koda Ltd

 for SAP
 James Goh
 Lorenzo International Limited

 Andrew Ng
 Lorenzo International Limited

(Till September 2015)

Bert Choong Singapore Furniture
Industries Council

FUNCTIONAL COMMITTEES

SFIC INSTITUTE

BOARD OF DIRECTORS

SPRING STANDARDS TECHNICAL COMMITTEE

Chairman Tony Pang V-Mark Woodcraft (S) Pte Ltd Representative Steven Chew Sitra Holdings (International) Ltd

Cathay Interiors Pte Ltd

Vice-Chairman Jake Tan Admira Pte Ltd

WORKPLACE SAFETY & HEALTH COUNCIL (WSHC)

Board Members Mark Yong Ewins Pte Ltd Ernie Koh

Representative Alison Kwok Koda Ltd

Shermaine Ong Singapore Furniture

Indusries Council

Advisors Neo Sia Meng Four Star Industries Pte Ltd Andrew Na

Singapore Furniture Industries Council

Bert Choong Singapore Furniture

Industries Council

SINGAPORE POLYTECHNIC DESIGN SCHOOL **ADVISORY COMMITTEE**

Representative Ernie Koh Koda Ltd

INSTITUTE OF TECHNICAL EDUCATION (ITE) DESIGN & MEDIA ACADEMIC ADVISORY COMMITTEE

Representative Neo Sia Meng Four Star Industries Pte Ltd

REPRESENTATION TO OTHER RGANISATIONS

ASEAN FURNITURE INDUSTRIES COUNCIL

Vice-Chairman Jerry Tan Jaco Singapore Pte Ltd

Committee Jake Tan Admira Pte Ltd Members Jeffrey Yong Eurosa Furniture Co (Pte) Ltd

> Ernie Koh Koda Ltd

Steven Chew Sitra Holdings (International) Ltd

DESIGNS

Representative Mark Yong Ewins Pte Ltd

SINGAPORE BUSINESS FEDERATION - SMALL AND MEDIUM-SIZED ENTERPRISES COMMITTEE

Representative Ernie Koh Koda Ltd

SPECIALISTS TRADE ALLIANCE SINGAPORE (STAS)

Representatives Jake Tan Admira Pte Ltd

> Quah Soon Chow Getz Bros & Co (S) Pte Ltd

(Till October 2015)

Singapore Furniture Industries Council

(From October 2015)

