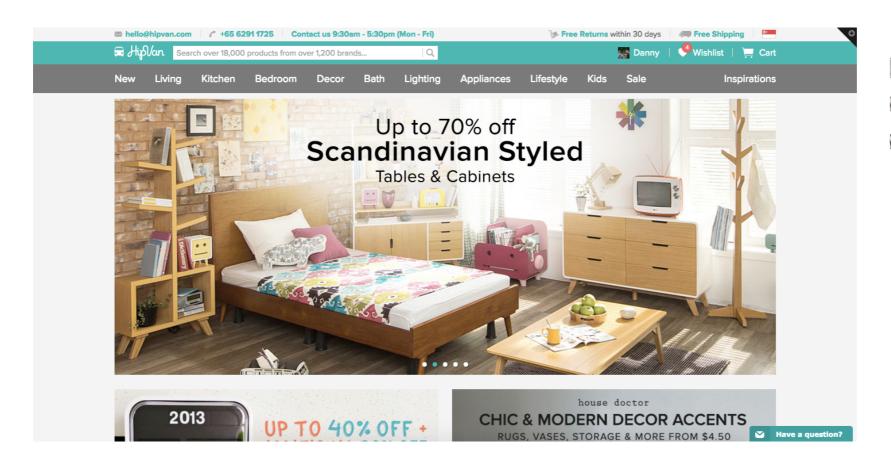


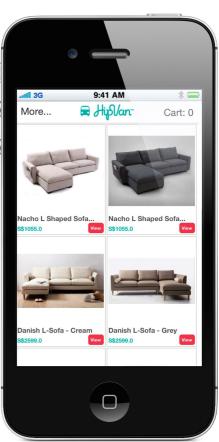


Embarking on a journey with e-Commerce

February 26, 2016

HipVan? Who is HipVan?







Is it possible to sell furniture online?

USD\$1.5B

combined revenue of 4 pure-play online furniture and home furnishings companies in **developed markets**

USD\$103M

combined revenue of 3 pure-play online furniture and home furnishings companies in **developing markets**.

*WayFair (US), OneKingsLane (US), Home24 (EU), West Wing (EU) - 2013/2014 *Mobly (BRA), Urban Ladder (IN), PepperFry (IN) - 2013/2014



RIGHT PRODUCTS

RIGHT PLATFORM

RIGHT MINDSET







Hiplan Choosing the right products



VS

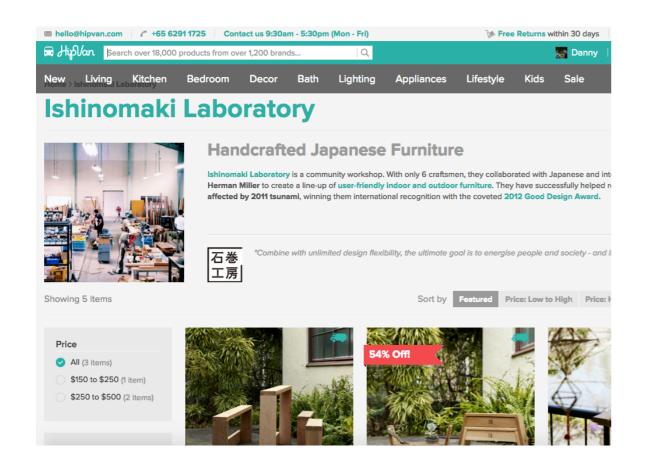


S\$1,050

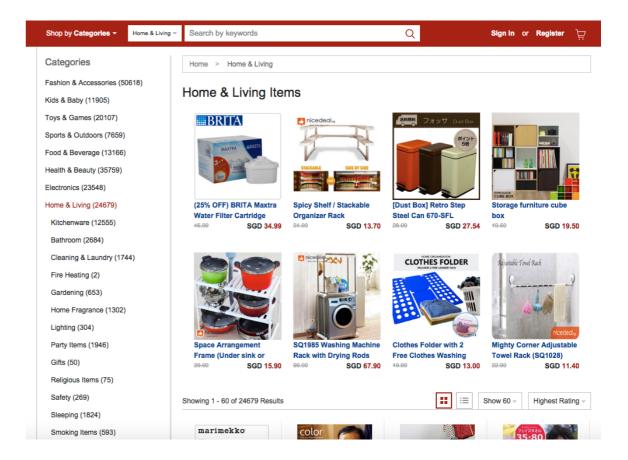
S\$1,599



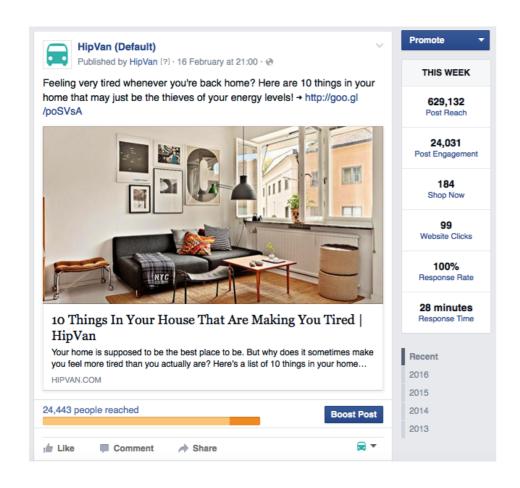
Selecting the right platform



VS







VS





Treat online as a REAL retail channel



- Opens 24/7, rain or shine.
- Reach and sell to customers wherever they are.
- No retail rental and fit out costs. No limits on shelve space.
- Pay only when you sell, unless you're building your own.

Offer your best products

Select the right platform

Compare vs full retail costs





partner@hipvan.com